Cisco Meraki from Redway Networks

We partner with Cisco Meraki because we want our customers to benefit from a high-efficiency, cloud-based networking solution that provides the power of enterprise networking whilst giving users complete control over their internet and WiFi.

We are experts in the planning, design and installation of Meraki's cloud based networking solutions and can provide an end-to-end wireless network infrastructure that supports all your organisation's digital needs and enables you to improve efficiency and collaboration.

We can configure Meraki's full stack of products to organisations of any type and size who want to benefit from Meraki's high-efficiency, secure wireless solutions. We deliver an exceptional client service and can add value to your Meraki implementation by providing industry sector experience, expert technical product knowledge and certified, qualified engineers.

What is Cisco Meraki?

Cisco offers cloud-managed Meraki access points (MR), switches (MS), and security appliances (MX), as well as mobile device management and enterprise mobility management solutions (Systems Manager Standard and Enterprise). The Cisco Meraki dashboard allows you to manage, configure, and monitor your Cisco Meraki network in an intuitive browser interface.

Why choose Meraki?

Meraki is ideal for businesses, organisations, warehouses, colleges or schools from medium size installations to large-scale, multi-site network deployments.

Meraki is:

- **Easy to access:**
  Configure and monitor the network from anywhere you can access your browser.

- **Easy to scale:**
  Ship Meraki hardware anywhere and add it to your network just by entering the serial number into dashboard.

Wireless Solutions. Made Simple.

Meraki features and highlights

- **Deep network visibility:** Layer 7 visibility and management for fine-grained control over how people use the network bandwidth

- **Bulletproof security:** 6 complex devices built into one, easy-to use security appliance - branch router, firewall, site-to-site VPN, content filter, load balancer and WAN accelerator.

- **Live troubleshooting:** Ethernet cable testing, event logs, and live packet captures right from the dashboard.

- **High density support:** Automatically optimises and delivers superior performance in the highest density wireless environments and under intense interference conditions.

- **Location analytics:** CMX location analytics provides real-time location statistics to improve engagement across sites.

- **Mobility management:** The only networking solution that provides unified management of mobile devices, Macs, PCs and the entire network from a centralised cloud dashboard.

Cisco Meraki Full Stack from Redway Networks.

"Redway Networks gave us a great service from start to finish and Meraki's high-performing, cloud-managed WiFi meets all our connectivity needs and I know it will support us as we add more technology and devices in the future."

Oliver Morris, Technical Manager, Liverpool Music Academy

Frequently Asked Questions

Is Meraki secure?
Yes! Only configuration information passes through the cloud and all user data stays on the local network.

What if the internet connection goes down?
The local area network (LAN) will stay up and running and you will still be able to access shared printers, files, etc. Configuration changes will just be queued until connection is restored (though changing configurations is usually not a priority when the internet is down).

What is on a Meraki BOM?
Each piece of hardware requires a license. For example, if you purchase 10 wireless access points, you will need 10 licenses.

What does my license include?
Licensing comes in 1, 3, 5, 7, and 10 year terms and includes the total cost of ownership during this period of time. It includes many line items you would see in other solutions wrapped into one including:

- Lifetime warranty on hardware (1 year warranty on outdoor APs)
- All firmware upgrades so you always have the most up to date Meraki features no matter when you purchased your hardware.

What support will I get?

- 24/7 proactive phone support
- System management and monitoring
- Remote access troubleshooting
- Wireless network maintenance
- User training

Why should I choose Meraki over a less expensive consumer grade solution?

- With Meraki, you will have all the benefits of a mesh network without the cost of purchasing a controller for environments with just a few access points.

- With the trending of BYOD (bring your own device) and faster devices, networks are seeing changing demands that are causing issues on consumer grade networks.

- Not only does the Meraki solution allow you to monitor and limit the bandwidth on applications and devices, but the ability for Meraki to add features to your dashboard as the market changes, giving you complete piece of mind that you are future proofing your investment.

At Redway Networks we are 100% client recommended and a Meraki solution from us is a future-proofed investment for your organisation.